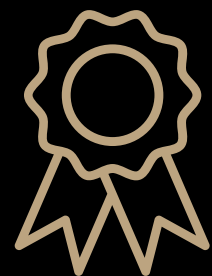EPIQUE

Teams

Team Benefits

Epique Teams offer advantages for Team Leaders and Team Members

Epique supports busy Teams like no other brokerage in the industry. From first-class benefits to support staff, we help make Team Leader lives easier every day.

Reduced Fees
All Team Members pay $99/month for their technology fee. Power Teams also receive 50% off Transaction Fee cap ($250 max).

Stock Awards & Power Award Status
All agents, including Team Members, have the ability to receive the Power Award which allows them to receive their cap back in the form of Company Stock.

Lower Caps
Team Members pay lower caps than Individual Agents, helping them reach their goals faster.

No Borders
Build your team nationwide without any hiccups or extra fees. Borderless growth is possible with our virtual model.

Traditional Teams

Collaboration & Synergy

Work together to accomplish goals and pool resources.

Team Member Benefits

- Low $10,000 Company Cap for Team Members
- $99 monthly tech fee for Agents
- Ability to earn Stock Awards and receive the Power Award

Team Leader Benefits

- Low $15,000 DecliningCompany Cap
- $149 monthly tech fee
- Ability to earn Stock Awards receive the Power Award
- No minimum sales metrics required
- Low minimum Team Split requirement (5% to Team Leader)

Team members and leaders get to partake in the Equity Awards through the Power Award even if they're at a reduced cap. Company Mentors and Area Leaders are not available for Teams. Teams are be required to get a DBA to use a Team name.

Power Teams

Accelerated Success Together

Power Team is an elite designation that represents our high volume Teams. Power Team Members and Leaders receive additional awards and discounts.

Team Member Benefits

- Low $5,000 Company Cap for Team Members
- $99 monthly for Team Members Ability to earn
- Stock Awards and Power Award Power Teams
- receive 50% Off Transaction Fee Cap ($250 max)

Team Leader Benefits

- Low $15,000 Declining Company Cap
- Up to $15,000 in Stock with Power Award
- Low minimum Team Split requirement (5% to Team Leader)

PowerTeam Members and Leaders are able to earn Equity Awards for the Power Award regardless of their company dollar cap amount. Company Mentors are not available for PowerTeams.

Family Teams

UnwaveringPartnership Strength

Family Teams are a Team of Family Members which can be spouses, siblings, parent / child, cousins, etc. You may have 2 or more Family Team Members to accommodate real estate focused families of all sizes.

Team Member Benefits

- Low $10,000 CompanyCap for Team Members
- $99 monthly Tech Fee
- Team Branding & Resources
- Ability to earn Stock Awards for the Power Award

Team Leader Benefits

- Low $15,000 DecliningCompany Cap
- $99 monthly tech fee
- Ability to earn Stock Awards receive the
- Power Award
- No minimum sales metrics required
- No minimum Team Split requirement

Domestic Team members get to partake in the Equity Awards for Power Award even if they're at a reduced cap. Domestic Teams must register a DBA to be paid as a Team and get a DBA to use their team name. Although, Family Teams are treated as one, most benefits are available to both members separately.

Unofficial Teams

Flexible Shared Support

Unofficial Team Members maintain their Individual Agent status but share the Team Name to enhance marketing (while enjoying collaboration, lead sharing, etc.) without additional Team Split requirements.

Team Member Benefits

- Team Branding
- Share Marketing Material
- No Minimum Production Requirements
- No Minimum Team Split Requirements

Although unstructured, to use a Team name, all Teams must receive Team name approval from the State Broker and Epique's Marketing Team to ensure state and company compliance has been met. In certain states, all teams are required to obtain a "Doing Business As" (DBA) filing in order to use the Team name.

Frequently Asked Questions

Canyouexplain howTraditional Teams function within Epique Realty?

Traditional Teams consist of two or more members. They benefit from a reduced monthly fee of $99 and a Commission Cap of $10,000. Even with this cap reduction, team members can still participate in our Power Award program, allowing them to earn money back in Company Stock at the end of the year.

What are Family Teams, and how do they work at Epique?

Family Teams are a Team of Family Members which can be spouses, siblings, parent / child, cousins, etc. The Team Leader has a $15,000 declining cap and the Team Members have a $10,000 cap and both the Team Leader and Team Member will enjoy a reduced monthly Tech Fee of $99 each. This allows each member to receive agent benefits and purchase their own stocks with their commission.

Can Individual Agents transition to Team roles at Epique?

Yes, individual agents can transition into Team Member roles. The transition is designed to be smooth and accommodating to support agents in their career development. To begin the process, email your request to teams@epiquerealty.com.

What is the significance of Power Teams at Epique Realty?

Power Teams are high volume, high production teams that close $40+ million in sales volume OR 140+ closed transactions, annually. Team Members on Power Teams enjoy a low $5,000 Cap and a reduced $99 monthly tech fee. As with all Epique agents, Team Members may earn the Power Award, which grants their Company Dollar Cap back in the form of Company Stock.

How can teams benefit from The Power Award?

Team members, including those in Family Teams, Traditional Teams, and Power Teams, can benefit from the Power Award. It allows them to earn their respective Commission Cap back in Company Stock, further enhancing their financial rewards.

Can I have a team within my team?

We do not offer "sub-teams" or teams within teams. Teams must stand alone and fit within the structures outlined by the Company.

Are there any cultural or performance requirements for team members?

Epique Realty does not impose cultural or performance requirements for team members. We believe in celebrating and supporting your success without adding unnecessary conditions.