



# **EPIQUE**

# **Compensation Program**



# Commission Splits & Fees

Epique's commission structure is designed to help agents keep more of their money while ensuring they are able to get world-class and industry-leading benefits.

- ✓ 85/15 Split
- ✓ \$149/month
- ✓ 0.1% Transaction Fee

- ⊘ NO Franchise Fees
- ⊘ NO Annual Fees
- ⊘ NO Desk Fees
- ⊘ NO Hidden Fees







# Declining Caps

Loyalty-based award allows our top agents to save money overtime. Your Cap decreases by \$1,000 for the first 5 years.

- ✓ \$15,000 Cap  
0-12 months commission cap
- ✓ \$14,000 Cap  
1-2 years
- ✓ \$13,000 Cap  
2-3 years
- ✓ \$12,000 Cap  
3-4 years
- ✓ \$11,000 Cap  
4-5 years
- ✓ \$10,000 Cap  
5+ years

# Frequently Asked Questions

## **What if I'm on a Team?**

Team members start off at only \$10K Cap, and are already at the lowest level Cap offered.

## **What if I'm on a Domestic/Family Team and we share a \$15K Cap. Will it still reduce each year?**

Shared caps do not reduce each year.

## **How much is it monthly?**

For individual agents and Team Leaders, our monthly technology fee is \$149.

For Team Members and Power Awardees the monthly fee is reduced to just \$99 per month on a month-to-month basis.

## **Is there a cap to the Transaction Fee?**

Yes, there are several capping milestones. Each transaction has a \$500 transaction fee cap. Once you've paid in \$5,000 in transaction fees, the transaction fee cap gets reduced to \$250.

## **What is the Transaction Fee based on?**

It is 0.1% of the Gross Sales Price of the home.

## **Are there Transaction Fees for Leases or Commercial?**

There are no Transaction Fees for Leases, but there is for Commercial.

## **Do I still pay the Transaction Fee after I hit my annual Cap?**

Yes, transaction fees will apply even after you cap.